

Polycom® UC Solutions for Siemens Enterprise Communications

Collaboration solutions that improve productivity, reduce costs, and increase collaboration effectiveness for mutual customers



Polycom Solutions for Siemens Enterprise Communications

Polycom® HD telepresence, video, and voice solutions and Siemens Enterprise Communications provide an open and wide interoperable collaboration environment that allows customers to collaborate anywhere, from desktop voice and video to board room immersive telepresence, giving customers a rich communication experience with unprecedented benefits.

As a strategic partner in the Polycom Open Collaboration Network, Siemens Enterprise Communications shares Polycom's philosophy to build solutions based on industry standards that allow customers to seamlessly integrate Polycom telepresence, video, and voice solutions with the Siemens OpenScape UC environment and other Siemens Enterprise Communications environments. Polycom HD communications complement and complete Siemens unified communications offerings, offering a best-of-breed telepresence experience that boosts productivity and cost-savings for mutual customers.

OpenScape Voice is an enterprise communication platform that enables maximum flexibility for diverse scalability and network requirements. OpenScape Voice provides businesses with a simple and powerful means for deploying closely aligned call processing and UC capabilities. When integrated with Polycom's standards-based telepresence, video, and voice solutions, OpenScape Voice provides a unified environment for collaboration that increases productivity, improves ROI, and reduces operating costs.

Richer Communication Experiences with the Polycom RealPresence™ Platform

Seamless integration of the Polycom RealPresence Platform into Siemens unified communications environments allows customers to enjoy the unparalleled benefits of Polycom's RealPresence™ Platform while protecting their existing UC investments.

Polycom RMX® conference platforms provide scalable group collaboration for OpenScape Desktop Client PE users as well as participants from voice endpoints and video conference systems, including desktop and immersive solutions, registered with OpenScape Voice. Additionally, multiple network support of the Polycom RMX platform allows standards-based video conferencing systems (H.323 or H.320 ISDN) and PSTN audio participants to join in the same conference without requiring protocol and media gateways. In continuous presence mode, the Polycom RMX solution allows participants to see multiple sites on the screen simultaneously, while Polycom Video Clarity™ and Polycom Audio Clarity™ technology upscale video and audio algorithms to ensure the best

Service Provider Benefits

- Seamless Integration – direct integration provides unmatched levels of interoperability and investment protection
- Flexible scalability – Deploy a robust and diverse network that is flexible and can expand as the demand rises
- Fast ROI and Improved Productivity – Polycom solutions facilitate fast and more informed decision-making and lower operation and travel costs
- Complete solution – Siemens Enterprise Communications provide first line of services and support for the customers

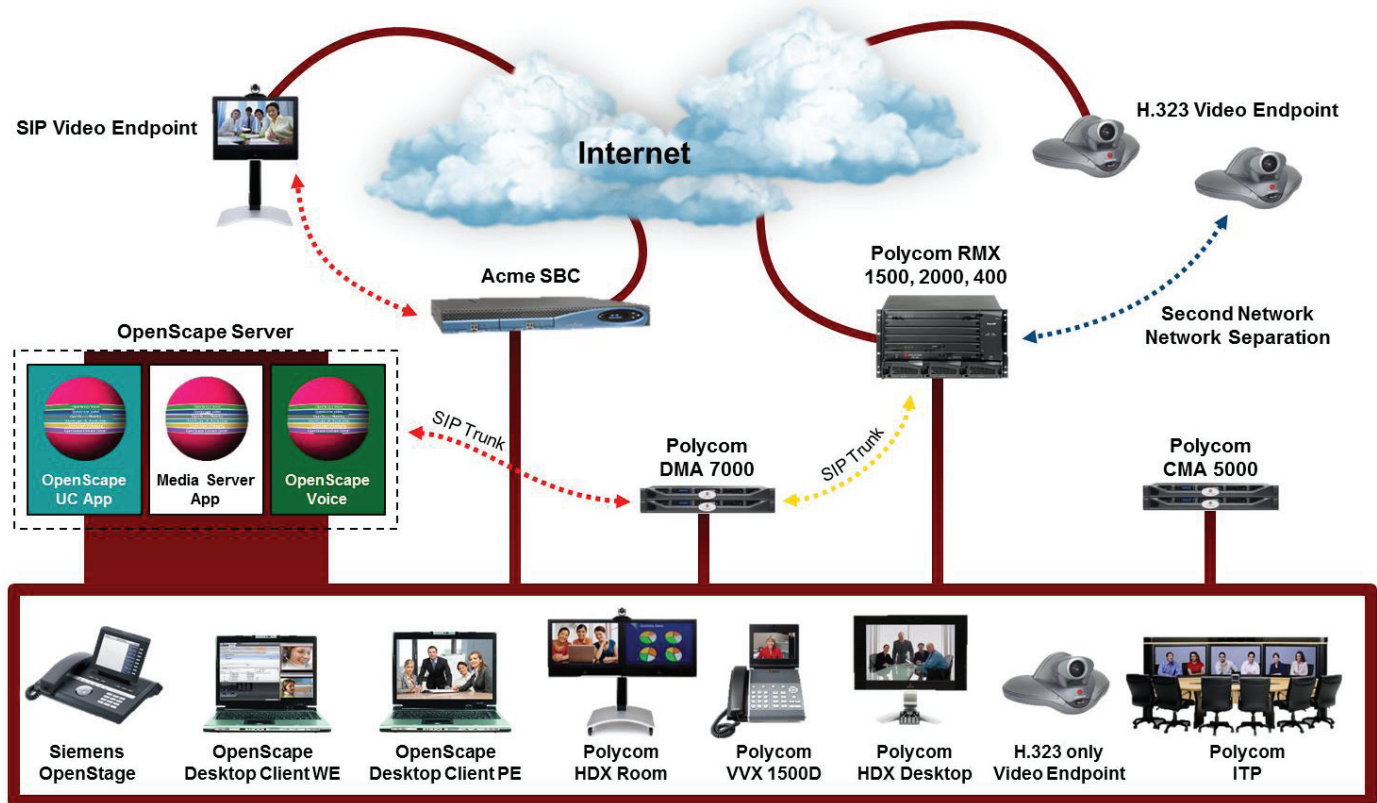


Figure 1: Solution Architecture for OpenScape Integration: HD video conferencing with voice, video and OpenScape Desktop Client video participants.

The Siemens Enterprise Communications and Polycom UC Solution includes the following components:

- Polycom RealPresence™ room and personal (HDX) telepresence solutions
- Polycom RealPresence™ Immersive (RPX, OTX) telepresence solutions
- Polycom RealPresence™ Platform
- Polycom RMX 4000 and RMX 2000 conference platforms
- Polycom DMA 7000
- Polycom VVX 1500 business media phones
- Polycom SoundStation IP conference phones
- Polycom SpectraLink 8400 wireless phones
- Acme Packet Session Border Control (SBC) Support
- Siemens Enterprise Communications OpenScape Voice Server
- Siemens Enterprise Communications OpenScape Voice application
- Siemens Enterprise Communications OpenScape UC Desktop Client PE soft client

possible quality experiences, even from legacy systems. Organizations will also benefit from Polycom's support of the H.264 High Profile compression standard in both the RMX conference platforms and our entire telepresence endpoint portfolio, reducing bandwidth requirements by up to 50%. In addition to the Polycom RMX, the Polycom DMA can be used as a H.323 gatekeeper and for SIP trunking, making it possible to connect disparate networks under a single dialing plan.

Services and Support for Polycom Solutions in Siemens Enterprise Communications Environments

Siemens Enterprise Communications is trained and certified to provide support and service for Polycom products in customer environments, so that customers have a seamless experience when they are working with Polycom and Siemens. Customers can turn to Siemens for installation and maintenance services. Siemens Enterprise Communications also offers professional and managed services, for the complete solution lifecycle management.

HD Voice Solution Available in Siemens SMB and Enterprise Voice Platforms

Polycom offers high definition (HD) voice solutions certified by Siemens Enterprise Communications delivering an integrated calling experience to Siemens HiPath and OpenScape Office MX customers. The certification program ensures that the businesses can confidently add best-in-class capabilities to their network.

About Polycom

Polycom is the global leader in standards-based unified communications (UC) solutions for telepresence, video, and voice powered by the Polycom® RealPresence™ Platform. The RealPresence Platform interoperates with the broadest range of business, mobile, and social applications and devices. More than 400,000 organizations trust Polycom solutions to collaborate and meet face-to-face from any location for more productive and effective engagement with colleagues, partners, customers, and prospects. Polycom, together with its broad partner ecosystem, provides customers with the best TCO, scalability, and security—on-premises, hosted, or cloud delivered.

Visit us at www.polycom.com/siemens to find out more about how the Polycom and Siemens Enterprise Communications joint solution will benefit your organization.



Polycom Worldwide Headquarters
4750 Willow Road, Pleasanton, CA 94588
1.800.POLYCOM or +1.925.924.6000
www.polycom.com

Siemens Enterprise Communications GmbH & Co. KG
Hofmannstr. 51, D-81379 Munich, Germany
+49 89 7007-0
www.siemens-enterprise.com